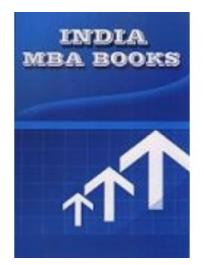
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UNIT: II

Individual in the organization: Individual - nature of man - Models of man, Personality: Stages of development of personality - Determinants of Personality, Other personality attributes that influence OB. Perception - Factors influencing perception, Perceptual Selectivity. Motivation theories.

UNIT: III

Groups in organization: Nature of Groups, types of groups, stages of group development, group structure. Group Cohesiveness. Teams: Understanding work teams - Types of teams-Essential for building effective teams..Conflicts - Types and sources of Conflicts - Strategies for resolution of Conflicts in Groups-.Meaning of Grievances, Grievance Handling Process.

UNIT: IV

Group Dynamics: Communication- Hindrances in achieving effective communication. Decision making: Nature-types and techniques of decision making. Leadership theories. Basis of power- Organizational Culture: Concept- types-Implications of organizational Culture.

UNIT: V

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